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10 UNITED STATES DISTRICT COURT
 11 CENTRAL DISTRICT OF CALIFORNIA

12 MATT KARINSKI, Individually and on)
 13 Behalf of All Others Similarly Situated,)

14 Plaintiff,)

15 vs.)

16 STAMPS.COM, INC., et al.,)

17 Defendants.)
 18 _____)

Case No. 2:19-cv-01828-MWF-SK

CLASS ACTION

MEMORANDUM OF POINTS AND
 AUTHORITIES IN SUPPORT OF
 LEAD PLAINTIFF'S MOTION FOR:
 (1) FINAL APPROVAL OF CLASS
 ACTION SETTLEMENT;
 (2) APPROVAL OF PLAN OF
 ALLOCATION; (3) AWARD OF
 ATTORNEYS' FEES AND
 EXPENSES; AND (4) AWARD TO
 LEAD PLAINTIFF PURSUANT TO
 15 U.S.C. §78u-4(a)(4)

DATE: January 24, 2022
 TIME: 10:00 a.m.
 CTRM: 5A
 JUDGE: Hon. Michael W. Fitzgerald

28

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Janeen McIntosh and Svetlana Starykh,
Recent Trends in Securities Class Action Litigation: 2020 Full-Year Review
 (NERA January 25, 2021) *passim*
Manual for Complex Litigation
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1 **I. INTRODUCTION**

2 Pursuant to Federal Rule of Civil Procedure 23(e), Lead Plaintiff and Class
3 Representative Indiana Public Retirement System (“Lead Plaintiff”) submits this
4 memorandum in support of its motion for: (1) final approval of the Settlement of this
5 securities class action for \$100 million in cash; (2) approval of the Plan of Allocation;
6 (3) award of attorneys’ fees and expenses; and (4) award to Lead Plaintiff pursuant to
7 15 U.S.C. §78u-4(a)(4). The terms of the Settlement are set forth in the Stipulation of
8 Settlement, dated August 16, 2021 (“Stipulation”), which was previously filed with
9 the Court.¹ ECF No. 196.

10 The \$100 million, all-cash Settlement is a tremendous result for the Class. It
11 comes after extensive motion practice, including Defendants’ motion to dismiss and
12 Lead Plaintiff’s motion for class certification, Defendants’ attempt to bifurcate
13 discovery, the completion of certain fact discovery, and protracted arm’s-length
14 settlement negotiations. During fact discovery, among other things, Lead Counsel
15 deposed three fact and expert witnesses and reviewed and analyzed over two hundred
16 thousand pages of documents produced by Defendants and third parties. There is no
17 question that as a result of these extensive litigation efforts and arm’s-length
18 settlement negotiations, Lead Plaintiff and Lead Counsel had a thorough
19 understanding of the relative strengths and weaknesses of the Class’s claims and the
20 propriety of settlement.²

21 While Lead Counsel believes that the Class’s claims have significant merit
22 based on the evidence adduced, from the outset Defendants adamantly denied liability
23

24 ¹ All capitalized terms not defined herein shall have the same meanings set forth in
25 the Stipulation.

26 ² The efforts of Lead Counsel in obtaining this favorable result are set forth in
27 greater detail in the accompanying Declaration of Eric I. Niehaus in Support of Lead
28 Plaintiff’s Motion for: (1) Final Approval of Class Action Settlement; (2) Approval of
Plan of Allocation; (3) Award of Attorneys’ Fees and Expenses; and (4) Award to
Lead Plaintiff Pursuant to 15 U.S.C. §78u-4(a)(4) (“Niehaus Decl.”).

1 and asserted they possessed absolute defenses to the Class’s claims. During extensive
2 settlement negotiations, including two all-day, in person mediations with Judge Daniel
3 Weinstein (Ret.), Lead Counsel made it clear that while it was prepared to fairly
4 assess the strengths and weaknesses of this case, it would continue to litigate (and, in
5 fact, did) rather than settle for less than fair value. Indeed, Lead Plaintiff and its
6 counsel persisted for several months from the initial mediation until the mediator
7 issued his Mediator’s Proposal on March 30, 2021, and they achieved an amount they
8 believe is in the best interest of the Class.

9 Lead Counsel, who is highly experienced in prosecuting securities class actions,
10 has concluded that the Settlement is a very good result and in the best interest of the
11 Class based on an analysis of all the relevant factors present here, including, *inter alia*:
12 (i) the substantial risk, expense, and uncertainty in continuing the Litigation through
13 summary judgment and *Daubert* motions, trial, probable post-trial motion(s), and
14 appeal(s); (ii) the relative strengths and weaknesses of the claims and defenses
15 asserted; (iii) a complete analysis of the evidence obtained and the legal and factual
16 issues presented; (iv) past experience in litigating complex actions similar to this
17 Litigation; and (v) the serious disputes between the parties concerning the merits and
18 damages. Importantly, the Settlement is fully supported by Lead Plaintiff, who is the
19 type of institutional investor favored to serve as lead plaintiff by Congress when
20 passing the Private Securities Litigation Reform Act of 1995 (“PSLRA”).³

21 The reaction of the Class thus far also supports the Settlement and Plan of
22 Allocation. Pursuant to the Order Preliminarily Approving Settlement and Providing
23 for Notice (“Preliminary Approval Order”) (ECF No. 199), 84,600 copies of the
24 Notice were sent to potential Class Members and nominees, and notice was published
25

26 ³ See Declaration of Jeffrey M. Gill in Support of Lead Plaintiff’s Motion for Final
27 Approval of Settlement and Approval of Plan of Allocation and for an Award of
28 Attorneys’ Fees and Expenses and an Award to Lead Plaintiff Pursuant to 15 U.S.C.
§78u-4(a)(4) (“Gill Decl.”), ¶¶2-3, submitted herewith.

1 over *Business Wire* and in *The Wall Street Journal*. See Declaration of Ross D.
2 Murray Regarding Notice Dissemination, Publication, and Requests for Exclusion
3 Received to Date, dated December 17, 2021 (“Murray Decl.”), ¶¶11-12, submitted
4 herewith. To date, there have been no objections to the Settlement or requests for
5 exclusion from the Class.

6 Lead Plaintiff also requests that the Court approve the proposed Plan of
7 Allocation, which was set forth in the Notice sent to Class Members. The Plan of
8 Allocation governs how claims will be calculated and how settlement proceeds will be
9 distributed among Authorized Claimants. It was prepared in consultation with Lead
10 Plaintiff’s damages expert, and is based on the out-of-pocket measure of damages, *i.e.*,
11 the difference between what Class Members paid for their Stamps.com Inc. (“Stamps”
12 or the “Company”) common stock during the Class Period and what they would have
13 paid had the alleged misstatements and omissions not been made. It is fair,
14 reasonable, and adequate, and should be approved.

15 Lead Counsel also respectfully applies for an award of attorneys’ fees in the
16 amount of 16.75% of the Settlement Amount and litigation expenses of \$526,792.79,
17 plus interest on both amounts. Lead Counsel’s fee request, approved by Lead Plaintiff
18 (*see* Gill Decl., ¶5), is well below both the Ninth Circuit benchmark of 25% as well as
19 the median fees awarded in securities class action cases settling between \$100 million
20 and \$500 million over the last ten years of 22.3%. Janeen McIntosh and Svetlana
21 Starykh, *Recent Trends in Securities Class Action Litigation: 2020 Full-Year Review*
22 (“2021 NERA Study”) (NERA January 25, 2021), Figure 19 at 23.⁴ It is also
23 reasonable when viewed against the stellar result achieved here and the many risks
24 Lead Counsel was able to overcome. Finally, Lead Counsel applies for an award of
25 litigation expenses of \$526,792.79 and an award to Lead Plaintiff, pursuant to 15
26 U.S.C. §78u-4(a)(4), of \$9,150 for its efforts representing the Class. Gill Decl., ¶6.

27 _____
28 ⁴ NERA is an economic consulting firm that, among other things, applies statistical
analysis to examine trends in securities class action resolutions.

1 **II. PROCEDURAL AND FACTUAL BACKGROUND**

2 To avoid repetition, the Court is respectfully referred to the accompanying
3 Niehaus Declaration for a full discussion of the factual background and procedural
4 history of the Litigation, the extensive efforts undertaken by Lead Plaintiff and Lead
5 Counsel over the course of the Litigation, the negotiations leading to this Settlement
6 and the risks of continued litigation.

7 **III. STANDARDS FOR FINAL APPROVAL OF CLASS ACTION**
8 **SETTLEMENTS**

9 Federal Rule of Civil Procedure 23(e) requires judicial approval for the
10 settlement of claims brought as a class action. The Court may approve a proposed
11 settlement only “after a hearing and on finding that it is fair, reasonable, and
12 adequate.” Fed. R. Civ. P. 23(e)(2). The Ninth Circuit recognized there is a “strong
13 judicial policy that favors settlements, particularly where complex class action
14 litigation is concerned.” *In re Hyundai and Kia Fuel Economy Litig.*, 926 F.3d 539,
15 556 (9th Cir. 2019); *see also In re Syncor ERISA Litig.*, 516 F.3d 1095, 1101 (9th Cir.
16 2008); *Churchill Vill., L.L.C. v. Gen. Elec.*, 361 F.3d 566, 576 (9th Cir. 2004) (same).⁵

17 Rule 23(e)(2) (amended as of December 1, 2018), sets forth the factors to be
18 considered in determining whether a settlement warrants final approval:

19 (2) ***Approval of the Proposal.*** If the proposal would bind class
20 members, the court may approve it only after a hearing and only on
21 finding that it is fair, reasonable, and adequate after considering whether:

22 (A) the class representatives and class counsel have adequately
23 represented the class;

24 (B) the proposal was negotiated at arm’s length;

25 (C) the relief provided for the class is adequate, taking into
26 account:

27 (i) the costs, risks, and delay of trial and appeal;

28 ⁵ All citations are omitted and emphasis added throughout unless otherwise stated.

- 1 (ii) the effectiveness of any proposed method of
- 2 distributing relief to the class, including the method of
- 3 processing class-member claims;
- 4 (iii) the terms of any proposed award of attorney’s fees,
- 5 including timing of payment; and
- 6 (iv) any agreement required to be identified under Rule
- 7 23(e)(3); and
- 8 (D) the proposal treats class members equitably relative to each
- 9 other.

10 In addition, courts in the Ninth Circuit consider the following factors, some of
11 which overlap with Rule 23(e)(2): “(1) the strength of the plaintiff’s case; (2) the risk,
12 expense, complexity, and likely duration of further litigation; (3) the risk of maintaining
13 class action status throughout the trial; (4) the amount offered in settlement; (5) the
14 extent of discovery completed and the stage of the proceedings; (6) the experience and
15 views of counsel; . . . and (8) the reaction of the class members to the proposed
16 settlement.” *Schulein v. Petroleum Dev. Corp.*, No. SACV 11-1891 AG (ANx), 2015
17 WL 12698312, at *2 (C.D. Cal. Mar. 16, 2015) (quoting *Churchill*, 361 F.3d at 575).

18 As the Ninth Circuit recently emphasized:

19 Deciding whether a settlement is fair is ultimately “an amalgam of
20 delicate balancing, gross approximations and rough justice,” best left to
21 the district judge, who has or can develop a firsthand grasp of the claims,
22 the class, the evidence, and the course of the proceedings – the whole
23 gestalt of the case. Accordingly, “the decision to approve or reject a
24 settlement is committed to the sound discretion of the trial judge.”

25 *In re Volkswagen “Clean Diesel” Mktg., Sales Practices, and Prods. Liab. Litig.*, 895
26 F.3d 597, 611 (9th Cir. 2018), *cert. denied*, 139 S. Ct. 2645 (2019).

27 Therefore, approval of a class action settlement will be reversed only if “the
28 district court clearly abused its discretion.” *Hyundai*, 926 F.3d at 556. However,
because “‘it is the very uncertainty of outcome in litigation and avoidance of wasteful
and expensive litigation that induce consensual settlements,’” courts should not
convert settlement approval into an inquiry into the merits. *Herman v. Andrus Transp.*

1 *Servs., Inc.*, No. EDCV 16-02365 AG (DTBx), 2018 WL 6307902, at *2 (C.D. Cal.
2 May 30, 2018) (citing *Linney v. Cellular Alaska P’ship*, 151 F.3d 1234, 1242 (9th Cir.
3 1998)); see *Rodriguez v. W. Publ’g Corp.*, 563 F.3d 948, 965 (9th Cir. 2009) (the
4 Ninth Circuit “has long deferred to the private consensual decision of the parties”).

5 This Court’s Preliminary Approval Order considered the Rule 23(e)(2) and
6 Ninth Circuit factors in assessing the Settlement and found that “[a]fter a preliminary
7 review, the Settlement appears to be fair, reasonable, and adequate.” ECF No. 199 at
8 1. The Court’s conclusion on preliminary approval is equally true now as little, if
9 anything, has changed between preliminary approval and final approval. See *In re*
10 *Chrysler-Dodge-Jeep Ecodiesel® Mktg., Sales Practices & Prods. Liab. Litig.*, No.
11 17-md-02777-EMC, 2019 WL 2554232, at *2 (N.D. Cal. May 3, 2019) (finding that
12 the “conclusions [made in granting preliminary approval] stand and counsel equally in
13 favor of final approval now”); *Snyder v. Ocwen Loan Servicing, LLC*, No. 14 C 8461,
14 2019 WL 2103379, at *4 (N.D. Ill. May 14, 2019) (noting in analyzing Rule 23(e)(2)
15 that “[s]ignificant portions of the Court’s analysis remain materially unchanged from
16 the previous order [granting preliminary approval]”).

17 Lead Plaintiff respectfully submits that the proposed Settlement satisfies both
18 Rule 23(e)(2) and the relevant Ninth Circuit factors and warrants final approval as
19 fair, reasonable, and adequate.

20 **A. The Proposed Settlement Satisfies the Requirements of Rule**
21 **23(e)(2)**

22 **1. Lead Plaintiff and Its Counsel Have Adequately**
23 **Represented the Class**

24 As described in the Niehaus Declaration, Lead Plaintiff and Lead Counsel have
25 adequately represented the Class as required by Rule 23(e)(2)(A) by diligently
26 prosecuting this Litigation on behalf of the Class, including, among other things,
27 investigating the facts and drafting the complaint, successfully opposing Defendants’
28 motion to dismiss, successfully opposing Defendants’ request to bifurcate class and

1 merits discovery and Defendants’ motion to clarify, obtaining, reviewing and
 2 analyzing over two hundred thousand pages of documents, participating in three fact
 3 and expert depositions, obtaining two orders compelling discovery, pursuing extensive
 4 non-party discovery from the United States Postal Service (“USPS”) and other non-
 5 parties, obtaining class certification over Defendants’ vigorous opposition and
 6 opposing Defendants’ Rule 23(f) petition to the Ninth Circuit, working with experts
 7 on complex loss causation and damages issues, preparing a detailed mediation
 8 statement, and engaging in mediation with Judge Weinstein to resolve the Litigation.
 9 Niehaus Decl., ¶¶5, 25-70. Lead Plaintiff and Lead Counsel stood ready to, and at all
 10 times did, advocate for the best interests of the Class, and were actively preparing for
 11 additional depositions and summary judgment motions at the time the proposed
 12 Settlement was reached. Thus, Lead Plaintiff satisfies Rule 23(e)(2)(A).

13 **2. The Proposed Settlement Was Negotiated at Arm’s**
 14 **Length and Was Not the Product of Collusion**

15 In the Ninth Circuit, a “strong presumption of fairness” attaches to a class
 16 action settlement reached through arm’s-length negotiations between “experienced
 17 and well-informed counsel.” *de Rommerswael on Behalf of Puma Biotechnology, Inc.*
 18 *v. Auerbach*, No. SACV 18-00236 AG (JCGx), 2018 WL 6003560, at *3 (C.D. Cal.
 19 Nov. 5, 2018); *Taylor v. Shippers Transp. Express, Inc.*, No. CV 13-02092-BRO
 20 (PLAx), 2015 WL 12658458, at *10 (C.D. Cal. May 14, 2015) (“A settlement
 21 following sufficient discovery and genuine arms-length negotiation is presumed
 22 fair.”); *see also* ECF No. 199 at 1 (“The Settlement: (a) resulted from arm’s-length
 23 negotiations overseen by an experienced mediator . . .”).

24 As detailed in the Niehaus Declaration, over the course of the Litigation, the
 25 parties attended two in-person mediation sessions with Judge Weinstein, a highly
 26 experienced mediator. *See* Niehaus Decl., ¶¶6, 91. The first mediation, on December
 27 1, 2020, was unsuccessful, and the parties continued to aggressively litigate the case.
 28 *Id.*, ¶6. The second mediation, on March 23, 2021, was initially unsuccessful but the

1 parties continued settlement discussions with the mediator’s oversight. *Id.*
2 Ultimately, the parties accepted the Mediator’s Proposal to resolve the Litigation on
3 May 28, 2021. *Id.*

4 Also of relevance is the fact that this Settlement was reached after vigorous
5 prosecution by Lead Plaintiff and Lead Counsel, and the settlement negotiations were
6 undertaken by experienced counsel on both sides, each with a well-developed
7 understanding of the strengths and weaknesses of their respective claims and defenses.
8 *See Sudunagunta v. NantKwest, Inc.*, No. CV 16-1947-MWF (JEMx), 2019 WL
9 2183451, at *3 (C.D. Cal. May 13, 2019) (Fitzgerald, J.) (“The involvement of
10 experienced class action counsel and the fact that the settlement agreement was
11 reached in arm’s length negotiations, after relevant discovery [has] taken place create
12 a presumption that the agreement is fair.”).

13 Lead Counsel has many years of experience in litigating securities class actions
14 like this one and has negotiated hundreds of settlements of these types of cases, which
15 have been approved by courts across the country. *See* www.rgrdlaw.com. Defendants
16 are also represented by a well-respected defense firm, Katten Muchin Rosenman LLP,
17 who zealously represented its clients.

18 Collectively, these facts demonstrate that the Settlement is entitled to a
19 presumption of fairness and is “not the product of fraud or overreaching by, or
20 collusion between, the negotiating parties.” *Officers for Justice v. Civil Serv. Comm’n*
21 *of City and Cty. of S.F.*, 688 F.2d 615, 625 (9th Cir. 1982).

22 **3. The Proposed Settlement Is Adequate in Light of the**
23 **Costs, Risk and Delay of Trial and Appeal**

24 Both Rule 23(e)(2)(C) and district courts in the Ninth Circuit consider the
25 substantive adequacy of the proposed Settlement in determining final approval. Rule
26 23(e)(2)(C)(i) considers “the costs, risks, and delay of trial and appeal,” and the
27 relevant overlapping Ninth Circuit factors address “the strength of plaintiffs’ case;
28

1 [and] the risk, expense, complexity, and likely duration of further litigation.”
2 *Churchill*, 361 F.3d at 575.

3 While Lead Plaintiff believes its claims have significant merit and the Class
4 would survive Defendants’ summary judgment motions, it nevertheless recognizes the
5 numerous risks and uncertainties in proceeding to trial. As discussed below, and in
6 the Niehaus Declaration (¶¶76-88), the many risks of continued litigation, when
7 weighed against the substantial and certain recovery for the Class, confirm the
8 reasonableness of the Settlement.

9 **a. The Risks of Proving Falsity and Scienter**

10 Throughout the Litigation, Defendants asserted that nothing about Defendants’
11 alleged misstatements were either material or misleading. Defendants vigorously
12 contested each of the foregoing allegations, and made clear their plan to marshal
13 evidence at trial which they hoped would convince the jury that: (i) the alleged
14 misstatements were not false or misleading; (ii) any alleged misstatement was not
15 material; (iii) Defendants did not make the alleged misstatements with the requisite
16 scienter; and (iv) Lead Plaintiff cannot establish loss causation and damages.

17 For example, Defendants have asserted that (i) the alleged omissions regarding
18 the reseller program were, in fact, fully disclosed; (ii) the alleged misstatements about
19 Stamps’s relationship with the USPS were not material and in any event were not
20 misleading; (iii) the “truth-on-the market defense” applies, *i.e.*, that the market already
21 knew particulars of Stamps’s use of the USPS reseller program; and (iv) Lead Plaintiff
22 had misinterpreted key portions of the documents and the mechanics of Stamps’
23 business model and suggested that if the USPS was not happy with Stamps, it was not
24 clearly communicated to Defendants. Niehaus Decl., ¶¶11, 27.

25 In fact, Defendants have put forth various theories in support of their position
26 that the alleged statements contained non-material omissions or misrepresentations
27 and that Lead Plaintiff had no damages. For example, Defendants claimed that
28 multiple USPS officials have spoken positively about Stamps and the reseller

1 program, and thus even if Lead Plaintiff could show that some USPS officials were
2 unhappy with Stamps's conduct, it would be a mere difference of opinion within the
3 USPS. Defendants also challenged Lead Plaintiff's scienter allegations as insufficient
4 on the basis that the Complaint fails to allege particularized facts.

5 As a result of these challenges, Lead Plaintiff faced the very real risk that the
6 Court or the jury could have accepted Defendants' arguments that it had failed to
7 establish the elements of falsity and scienter.

8 **b. Risks Related to Proving Loss Causation and**
9 **Damages**

10 Lead Plaintiff also faced risk in proving loss causation and damages. To
11 establish these elements, Lead Plaintiff would have to prove that the revelation of the
12 alleged fraud proximately caused the declines in Stamps's stock price during the Class
13 Period and that those fraud-related causes could be parsed out from any potential non-
14 fraud related news or publicly released information. Lead Plaintiff believed that it
15 would bring forth sufficient evidence to support both the finding of loss causation and
16 damages at summary judgment and trial. However, Defendants argued in their motion
17 to dismiss and in opposition to class certification (and no doubt would have argued on
18 summary judgment) that Stamps's stock price declines alleged in the Complaint were
19 not due (even in part) to the revelation of the alleged fraud in both alleged corrective
20 disclosures. For example, Stamps argued in its opposition to class certification that
21 the alleged corrective disclosures did not sufficiently relate to the alleged
22 misrepresentations, *e.g.*, Stamps's purportedly strong relationship with USPS.
23 Niehaus Decl., ¶66.

24 Defendants also challenged Lead Plaintiff's damage model as being
25 inconsistent with its underlying claims. On summary judgment, Defendants likely
26 would have also argued, consistent with their loss causation arguments, that Lead
27 Plaintiff's damages methodology is inherently unreliable because it fails to take into
28 account other causes of Lead Plaintiff's claimed losses. For instance, Defendants

1 have asserted that the alleged misstatements were fully corrected prior to the first
2 corrective disclosure, and thus preclude all damages, or at a minimum, were fully
3 corrected by the February 21, 2019 alleged corrective disclosure, significantly
4 reducing the Class Period and eliminating damages related to the May 8, 2019 alleged
5 corrective disclosure. Niehaus Decl., ¶¶66, 84. While Lead Counsel believes it and
6 its expert(s) would have overcome these arguments or defenses, there is certainly no
7 assurance that the jury would agree with Lead Plaintiff’s arguments.

8 Because the determination of loss causation and damages is a complicated
9 process requiring expert testimony, compounding the above factors was a risk that the
10 Court would grant, in whole or in part, Defendants’ motion(s) to exclude the opinion
11 and testimony of Lead Plaintiff’s loss causation and damages experts at trial. Even if
12 Lead Plaintiff prevailed on these motions, the jury’s loss causation and damage
13 assessments of the expert evidence could vary substantially at trial, reducing this
14 crucial element to a “battle of experts.”

15 **c. The Proposed Settlement Eliminates the**
16 **Additional Cost and Delay of Continued**
Litigation

17 Though the Litigation was at an advanced stage, there still remained much work
18 to do. For instance, if the Settlement was not reached, the parties would be faced with
19 taking and/or defending many additional fact and expert depositions, briefing
20 summary judgment motions and motions to exclude, trying the case before a jury, and
21 litigating the inevitable appeals. Each of these steps is both complex and expensive
22 and the case likely would not be resolved until several years down the road.
23 Moreover, many hours of the Court’s time and resources have also been spared as a
24 result of the Settlement, which is potentially considerable given the number of docket
25 entries so far entered in this case.

26 The \$100 million Settlement, at this juncture, results in an immediate,
27 substantial and tangible recovery, without the considerable risk, expense and delay of
28 summary judgment motions, trial and post-trial litigation. *See Nat’l Rural Telecomms.*

1 *Coop. v. DIRECTV, Inc.*, 221 F.R.D. 523, 526 (C.D. Cal. 2004) (“[U]nless the
2 settlement is clearly inadequate, its acceptance and approval are preferable to lengthy
3 and expensive litigation with uncertain results.”).

4 **4. The Proposed Method for Distributing Relief Is** 5 **Effective**

6 With respect to Rule 23(e)(2)(C)(ii), Lead Plaintiff and Lead Counsel have
7 taken substantial efforts to insure that the Class is notified about the proposed
8 Settlement. Pursuant to the Preliminary Approval Order, the Notice and Proof of
9 Claim were mailed to potential Class Members; the Summary Notice was published in
10 *The Wall Street Journal* and over the *Business Wire* on November 5, 2021; and a
11 settlement-specific website was created where key documents are posted, including
12 the Stipulation, Notice, Proof of Claim and Preliminary Approval Order. Murray
13 Decl., ¶¶4-14.

14 The claims process, which is similar to that commonly used in securities class
15 action settlements, is also effective and includes a standard claim form that requests
16 the information necessary to calculate a claimant’s claim amount pursuant to the Plan
17 of Allocation. The Plan of Allocation will govern how Class Members’ claims will be
18 calculated and, ultimately, how money will be distributed to Authorized Claimants.
19 (See §§III.A.7. and IV below for a more detailed discussion of the Plan of Allocation.)
20 Thus, this factor supports final approval for the same reason that it supported
21 preliminary approval.

22 **5. Attorneys’ Fees**

23 Rule 23(e)(2)(C)(iii) addresses “the terms of any proposed award of attorney’s
24 fees, including timing of payment.” As discussed in §VI below, Lead Counsel seeks
25 an award of attorneys’ fees of 16.75% of the Settlement Amount and expenses of
26 \$526,792.79, plus interest on both amounts. This fee request was fully disclosed in
27 the Notice (Murray Decl., Ex. A, Notice at ¶5), approved by Lead Plaintiff (Gill Decl.,
28

1 ¶5), and is well below both the Ninth Circuit benchmark of 25%⁶ and the median fee
2 award in securities class action settlements between \$100 million and \$500 million.
3 2021 NERA Study, Figure 19 at 23. *See* §VI.B.5 (discussion of case law supporting
4 fee request).

5 In addition, Lead Counsel will request that any award of fees and expenses be
6 paid at the time the Court makes its award. *See, e.g., Todd v. Staar Surgical Co., et*
7 *al.*, No. CV-14-5263 MWF (GJS), slip op. at 6 (¶12) (C.D. Cal. Oct. 23, 2017)
8 (Fitzgerald, J.) (ECF No. 183) (attorneys’ fees and expenses to be paid “no later than
9 five (5) business days following the entry of this Order”); *In re Hewlett–Packard Co.*
10 *Sec. Litig.*, No. SACV 11-1404-AG (RNBx), 2014 WL 12656737, at *2 (C.D. Cal.
11 Sept. 15, 2014) (ordering that “attorneys’ fees and litigation expenses shall be paid to
12 [Lead Counsel] from the Settlement Fund immediately upon entry of this Order”).

13 6. Other Agreements

14 As discussed in Lead Plaintiff’s preliminary approval brief (ECF No. 194 at 13)
15 and in the Stipulation (¶7.3), Defendants and Lead Plaintiff have entered into a
16 standard supplemental agreement which provides that if Class Members opt out of the
17 Settlement such that the number of shares of Stamps publicly-traded common stock
18 represented by such opt outs equals or exceeds a certain amount, Defendants shall
19 have the option to terminate the Settlement. Such agreements are common and do not
20 undermine the propriety of the Settlement. *See, e.g., Hefler v. Wells Fargo & Co.*, No.
21 16-cv-05479-JST, 2018 WL 6619983, at *7 (N.D. Cal. Dec. 18, 2018) (“The existence
22 of a termination option triggered by the number of class members who opt out of the
23 Settlement does not by itself render the Settlement unfair.”) (citing *In re Online DVD-*
24 *Rental Antitrust Litig.*, 779 F.3d 934, 948 (9th Cir. 2015)).⁷

26 ⁶ *See Staton v. Boeing Co.*, 327 F.3d 938, 968 (9th Cir. 2003) (“This circuit has
27 established 25% of the common fund as a benchmark award for attorney fees.”).

28 ⁷ As is standard in securities class actions, such agreements are not made public in
order to avoid incentivizing the formation of a group of opt-outs for the sole purpose

1 **7. The Proposed Plan of Allocation Treats Class**
2 **Members Equitably**

3 The Plan of Allocation, discussed in more detail in §IV below, and which is set
4 out in the Notice, details how the settlement proceeds will be distributed among
5 Authorized Claimants. It provides a formula for calculating the recognized claim of
6 each Class Member, based on each such person’s purchases or acquisitions of Stamps
7 common stock on the open market during the Class Period and when they sold. It is
8 fair, reasonable and adequate because it does not treat Lead Plaintiff or any other Class
9 Member preferentially. *See In re Extreme Networks, Inc. Sec. Litig.*, No. 15-cv-04883-
10 BLF, 2019 WL 3290770, at *8 (N.D. Cal. July 22, 2019) (“Under the Agreement, class
11 members who have submitted timely claims will receive payments on a *pro rata* basis
12 based on the value of their original claim and the number of claims filed. In granting
13 preliminary approval, the Court found that this proposed allocation did not constitute
14 improper preferential treatment. The Court adheres to its view that the allocation plan
15 is equitable.”). Each eligible Class Member, including Lead Plaintiff, will receive a
16 distribution pursuant to the Plan of Allocation. Lead Plaintiff, just like all other Class
17 Members, will be subject to the same formulas for distribution of the Settlement.

18 **B. The Remaining Ninth Circuit Factors Are Satisfied**

19 **1. Lead Plaintiff Had Sufficient Information to**
20 **Determine the Propriety of Settlement**

21 In reviewing a class action settlement, the Court may also consider the stage of
22 the proceedings and the discovery thus far completed. *See Officers for Justice*, 688
23 F.2d at 625; *In re Mego Fin. Corp. Sec. Litig.*, 213 F.3d 454, 458 (9th Cir. 2000).
24 Here, both the knowledge of Lead Counsel and the proceedings themselves have
25 reached a stage where an intelligent evaluation of the strengths and weaknesses of

26
27 of leveraging the Termination Threshold to exact an individual settlement. Pursuant
28 to its terms, the Supplemental Agreement may be submitted to the Court *in camera* or
under seal.

1 Lead Plaintiff's case and the propriety of the Settlement could be made. As discussed
2 above and in the Niehaus Declaration, this Litigation has involved extensive motion
3 practice and discovery, including several depositions and the production of over two
4 hundred thousand pages of documents. Niehaus Decl., ¶20. The parties also
5 participated in extensive settlement negotiations, including two in person mediation
6 sessions with Judge Weinstein, where the parties' claims and defenses were fully
7 vetted. *Id.*, ¶6. Prior to the mediation, the parties exchanged detailed mediation
8 statements which further highlighted the factual and legal issues in dispute. *Id.*, ¶¶6,
9 91-93. As a result, Lead Counsel was able to assess the strengths and weaknesses of
10 the claims asserted and resolve the Litigation on a highly favorable basis for the Class.

11 **2. Counsel View This Good-Faith Settlement as Fair, 12 Reasonable, and Adequate**

13 As the Ninth Circuit observed in *Rodriguez*, “[t]his circuit has long deferred to
14 the private consensual decision of the parties” and their counsel in settling an action.
15 563 F.3d at 965. Courts have recognized that “[g]reat weight” is accorded to the
16 recommendation of counsel, who are most closely acquainted with the facts of the
17 underlying litigation.” *DIRECTV*, 221 F.R.D. at 528; accord *In re Omnivision*
18 *Techs., Inc.*, 559 F. Supp. 2d 1036, 1043 (N.D. Cal. 2008) (“The recommendations of
19 plaintiffs’ counsel should be given a presumption of reasonableness.”). Indeed, in a
20 case like this which has progressed almost to summary judgment, “[g]reat weight is
21 accorded to the recommendation of counsel, who are most closely acquainted with the
22 facts of the underlying litigation.” *Gribble v. Cool Transps. Inc.*, No. CV 06-04863
23 GAF (SHx), 2008 WL 5281665, at *9 (C.D. Cal. Dec. 15, 2008).

24 Lead Counsel Robbins Geller Rudman & Dowd LLP (“Robbins Geller”) has
25 many years of experience in securities and other complex class action litigation and
26 has negotiated numerous other substantial class action settlements throughout the
27 country. See www.rgrdlaw.com. Having carefully considered and evaluated, *inter*
28 *alia*, the relevant legal authorities and evidence to support the claims asserted against

1 Defendants, the likelihood of prevailing on these claims, the risk, expense, and likely
2 duration of continued litigation, and the likely appeals and subsequent proceedings
3 necessary if Lead Plaintiff did prevail against Defendants at trial, Lead Counsel has
4 concluded that the Settlement is a very good result for the Class. *See* Niehaus Decl.,
5 ¶¶88, 96-97. Here, “[t]here is nothing to counter the presumption that Lead Counsel’s
6 recommendation is reasonable.” *Omnivision*, 559 F. Supp. 2d at 1043. Importantly,
7 Lead Plaintiff, who was active in the Litigation, authorized counsel to settle it and
8 supports the reasonableness of the Settlement. *See* Gill Decl., ¶4.

9 **3. The Reaction of Class Members to the Settlement**

10 The reaction of the Class to the Settlement also supports approving the
11 Settlement. *See In re Wells Fargo Collateral Prot. Ins. Litig.*, No. SAML 17-02797
12 AG (KESx), 2019 WL 6219875, at *4 (C.D. Cal. Nov. 4, 2019) (“Together, the
13 requests for exclusion and objections represents slightly more than 0.0037% of the
14 total class. This small percentage shows a positive class reaction to the settlement
15 agreement and further supports a finding that the settlement is fair, reasonable, and
16 adequate.”); *Omnivision*, 559 F. Supp. 2d at 1043 (“[T]he absence of a large number
17 of objections to a proposed class action settlement raises a strong presumption that the
18 terms of a proposed class settlement action are favorable to the class members.”).

19 The deadline to object to any aspect of the Settlement or to exclude oneself
20 from the Settlement is January 3, 2022. To date, no objections have been received,
21 and there have been no requests for exclusion. *Murray Decl.*, ¶16; *see also Morgan v.*
22 *Childtime Childcare, Inc.*, No. SACV 17-01641 AG (KESx), 2020 WL 218515, at *2
23 (C.D. Cal. Jan. 6, 2020) (“Lack of objection speaks volumes for a positive class
24 reaction to the settlement.”). Lead Plaintiff will address objections, if any, in its reply.

25 “[T]he fact that the overwhelming majority of the class willingly approved the
26 offer and stayed in the class presents at least some objective positive commentary as
27 to its fairness.” *Hanlon v. Chrysler Corp.*, 150 F.3d 1011, 1027 (9th Cir. 1998); *see*

28

1 *also Mego Fin.*, 213 F.3d at 459 (that there was only one opt out supports upholding
2 district court’s approval of settlement); *Vinh Nguyen v. Radiant Pharm. Corp.*, No.
3 SACV 11-00406 DOC (MLGx), 2014 WL 1802293, at *4 (C.D. Cal. May 6, 2014)
4 (“There have been no objections to the Settlement itself, and so the Court finds this
5 factor weighs in favor of the Settlement.”).

6 **4. The Settlement Amount**

7 In evaluating the settlement amount, “courts primarily consider plaintiffs’
8 expected recovery balanced against the value of the settlement offer.” *Hefler*, 2018
9 WL 6619983, at *8; *see In re Tableware Antitrust Litig.*, 484 F. Supp. 2d 1078, 1080
10 (N.D. Cal. 2007). Here, Defendants’ payment of \$100 million in cash provides an
11 immediate, tangible, significant recovery to the Class and eliminates the risk that the
12 Class could recover less than the Settlement Amount, or nothing at all, if the
13 Litigation continued.

14 Specifically, the recovery is between approximately 7.2% (as a percentage of
15 Lead Plaintiff’s estimated damages) and 13.3% (as a percentage of damages if the
16 Court had accepted Defendants’ argument for a reduced class period). This range of
17 recovery far outpaces recent securities settlements, and is multiples above the reported
18 1.7 median ratio of securities class action settlements to investor losses in 2020. 2021
19 NERA Study, Figure 16 at 20. *See Omnivision*, 559 F. Supp. 2d at 1042 (finding that
20 settlement amount was reasonable in part because it was “higher than the median
21 percentage of investor losses recovered in recent shareholder class action
22 settlements”).

23 **IV. THE COURT SHOULD APPROVE THE PLAN OF** 24 **ALLOCATION**

25 Lead Plaintiff also seeks approval of the Plan of Allocation. The Plan of
26 Allocation is set forth in full in the Notice mailed to potential Class Members. Murray
27 Decl., Ex. A, Notice at ¶¶29-44.
28

1 Assessment of a plan of allocation of settlement proceeds in a class action under
2 Rule 23 is governed by the same standards of review applicable to the settlement as a
3 whole – the plan must be fair and reasonable. *See Class Plaintiffs v. City of Seattle*,
4 955 F.2d 1268, 1284 (9th Cir. 1992); *In re Amgen Inc. Sec. Litig.*, No. CV 7-2536
5 PSG (PLAx), 2016 WL 10571773, at *7 (C.D. Cal. Oct. 25, 2016). District courts
6 enjoy “broad supervisory powers over the administration of class action settlements
7 to allocate the proceeds among the claiming class members equitably.” *Sullivan v.*
8 *DB Invs., Inc.*, 667 F.3d 273, 328 (3d Cir. 2011). An allocation formula need only
9 have a “reasonable, rational basis, particularly if recommended by experienced and
10 competent counsel.” *Radiant*, 2014 WL 1802293, at *5.

11 The Plan of Allocation here provides an equitable basis to allocate the Net
12 Settlement Fund among all Authorized Claimants (Class Members who submit an
13 acceptable Proof of Claim and who have a recognized loss under the Plan of
14 Allocation). The Plan of Allocation was developed by Lead Counsel with the
15 assistance of Lead Plaintiff’s damages expert and is “grounded in a formula that will
16 compensate class members for the losses related to their” purchases of Stamps
17 common stock. *Amgen*, 2016 WL 10571773, at *8. Individual claimants’ recoveries
18 will depend on when during the Class Period they bought Stamps stock, and whether
19 and when they sold their shares. Authorized Claimants will recover their proportional
20 “pro rata” amount of the Net Settlement Fund based on their recognized loss,
21 calculated under the Plan of Allocation using the transactional information provided
22 by claimants in their Claim Forms. As a result, the Plan of Allocation will result in a
23 fair distribution of the available proceeds among Class Members who submit valid
24 claims. No preferential treatment is provided, and there have been no objections to
25 the Plan of Allocation filed by Class Members. The Plan of Allocation is fair and
26 reasonable and should be approved.

27
28

1 **V. NOTICE TO THE CLASS SATISFIES DUE PROCESS**

2 The Court previously approved the form and content of the Notice, Claim Form
3 and Summary Notice and found Lead Plaintiff’s proposal to mail and publish notice
4 satisfied Rule 23 and due process. Preliminary Approval Order, ¶5. In response, Lead
5 Plaintiff, through its counsel and the Claims Administrator, has disseminated 84,600
6 copies of the Court-approved Notice to potential Class Members and their nominees
7 who could be identified with reasonable effort, from multiple sources. *See Murray*
8 *Decl.*, ¶11. In addition, the Court-approved Summary Notice was published in the
9 national edition of *The Wall Street Journal*, and published electronically over the
10 *Business Wire*. *Id.*, ¶12. The Claims Administrator also provided all information
11 regarding the Settlement online through the Settlement website. *Id.*, ¶14. This
12 method of giving notice is appropriate because it directs notice in a “reasonable
13 manner to all class members who would be bound by the propos[ed judgment].” Fed.
14 R. Civ. P. 23(e)(1)(B).

15 The Notice provides the necessary information for Class Members to make an
16 informed decision regarding the proposed Settlement. It informs the Class of, among
17 other things: (1) the amount of the Settlement; (2) the reasons why the parties propose
18 the Settlement; (3) the estimated average recovery per damaged share of Stamps stock;
19 (4) the maximum amount of attorneys’ fees and expenses that will be sought and the
20 per share cost of such fees and expenses; (5) the name, telephone number, and address
21 of representatives of Lead Counsel who will be reasonably available to answer
22 questions from Class Members concerning matters contained in the Notice; (6) the
23 right of Class Members to object to the Settlement or seek exclusion from the Class,
24 and the consequences thereof; and (7) the dates and deadlines for certain Settlement-
25 related events. *See* 15 U.S.C. §78u-4(a)(7). The Notice further explains that the Net
26 Settlement Fund will be distributed to eligible Class Members who submit valid and
27 timely Claim Forms under the Plan of Allocation as described in the Notice.

28

1 Accordingly, the Notice is sufficient because it “generally describes the terms
2 of the settlement in sufficient detail to alert those with adverse viewpoints to
3 investigate and to come forward and be heard.” *Rodriguez*, 563 F.3d at 962; *see also*
4 *In re Wireless Facilities, Inc. Sec. Litig.*, 253 F.R.D. 630, 636 (S.D. Cal. 2008). In
5 sum, the notice program here fairly apprises Class Members of their rights with
6 respect to the Settlement, is the best notice practicable under the circumstances, and
7 complies with the Court’s Preliminary Approval Order, Federal Rule of Civil
8 Procedure 23, the PSLRA, and due process. *See, e.g., In re Immune Response Sec.*
9 *Litig.*, 497 F. Supp. 2d 1166, 1170 (S.D. Cal. 2007).

10 **VI. AWARD OF ATTORNEYS’ FEES**

11 **A. A Reasonable Percentage of the Fund Is the Appropriate** 12 **Method for Awarding Attorneys’ Fees in Common Fund** 13 **Cases**

14 For its efforts in creating a \$100 million common fund for the benefit of the
15 Class, Lead Counsel seeks a reasonable percentage of the fund recovered as attorneys’
16 fees. The percentage method of awarding fees has become the prevailing method for
17 awarding fees in common fund cases in this Circuit and throughout the United States.

18 The Supreme Court has recognized that “a litigant or a lawyer who recovers a
19 common fund for the benefit of persons other than himself or his client is entitled to a
20 reasonable attorney’s fee from the fund as a whole.” *Boeing Co. v. Van Gemert*, 444
21 U.S. 472, 478 (1980).⁸ Likewise, it has long been recognized in the Ninth Circuit that
22 “a private plaintiff, or his attorney, whose efforts create, discover, increase or
23 preserve a fund to which others also have a claim is entitled to recover from the fund
24 the costs of his litigation, including attorney’s fees.” *In re Omnivision Techs. Inc.*

25
26 ⁸ The Supreme Court has emphasized that private securities actions, like this action,
27 are “a most effective weapon” and “an essential supplement to criminal prosecutions
28 & Rights, Ltd., 551 U.S. 308, 313, 318 (2007).

1 *Sec. Litig.*, No. 5:11-cv-05235-RMW, 2015 WL 3542413, at *1 (N.D. Cal. June 5,
2 2015) (citing *Vincent v. Hughes Air West, Inc.*, 557 F.2d 759, 769 (9th Cir. 1977)).

3 In *Blum v. Stenson*, the Supreme Court recognized that under the common fund
4 doctrine a reasonable fee may be based “on a percentage of the fund bestowed on the
5 class.” 465 U.S. 886, 900 n.16 (1984). While courts have discretion to employ either
6 a percentage-of-recovery or lodestar method in determining an attorneys’ fee award,
7 “[t]he use of the percentage-of-the-fund method in common-fund cases is the
8 prevailing practice in the Ninth Circuit for awarding attorneys’ fees and permits the
9 Court to focus on a showing that a fund conferring benefits on a class was created
10 through the efforts of plaintiffs’ counsel.” *In re Korean Air Lines Co., Ltd. Antitrust*
11 *Litig.*, No. CV 07-05107 SJO (AGR_x), 2013 WL 7985367, at *1 (C.D. Cal. Dec. 23,
12 2013). Thus, the Ninth Circuit has expressly and consistently approved the use of the
13 percentage method in common fund cases. *See Vizcaino v. Microsoft Corp.*, 290 F.3d
14 1043, 1047-48 (9th Cir. 2002); *Torrisi v. Tucson Elec. Power Co.*, 8 F.3d 1370, 1376-
15 77 (9th Cir. 1993); *Paul, Johnson, Alston & Hunt v. Graulity*, 886 F.2d 268, 272 (9th
16 Cir. 1989). Other circuits are in accord.

17 The PSLRA also authorizes courts to award attorneys’ fees and expenses to
18 counsel for the plaintiff class provided the award does not exceed “a reasonable
19 percentage of the amount of any damages and prejudgment interest actually paid to
20 the class.” 15 U.S.C. §78u-4(a)(6); *see also In re Am. Apparel, Inc. S’holder Litig.*,
21 No. CV 10-06352 MMM (JCG_x), 2014 WL 10212865, at *20 (C.D. Cal. July 28,
22 2014) (“Congress plainly contemplated that percentage-of-recovery would be the
23 primary measure of attorneys’ fees awards in federal securities class actions.”); *In re*
24 *Rite Aid Corp. Sec. Litig.*, 396 F.3d 294, 300 (3d Cir. 2005) (“[T]he percentage-of-
25 recovery method was incorporated in the [PSLRA].”).

26 The percentage-of-recovery method is particularly appropriate in common fund
27 cases like this because “the benefit to the class is easily quantified.” *In re Bluetooth*
28 *Headset Prods. Liab. Litig.*, 654 F.3d 935, 942 (9th Cir. 2011); *see also Glass v. UBS*

1 *Fin. Servs., Inc.*, 331 F. App'x 452, 456-57 (9th Cir. 2009) (overruling objection
 2 based on use of percentage-of-the-fund approach); *In re Galena Biopharma, Inc. Sec.*
 3 *Litig.*, No. 3:14-cv-00367-SI, 2016 WL 3457165, at *5 (D. Or. June 24, 2016)
 4 (percentage-of-recovery method preferred over lodestar method in cash settlement);
 5 *Omnivision*, 559 F. Supp. 2d at 1046 (recognizing that the “use of the percentage
 6 method in common fund cases appears to be [the] dominant” method for determining
 7 attorneys’ fees). Among other benefits, the percentage-of-recovery method decreases
 8 the burden imposed on courts by eliminating a detailed and “more time-consuming”
 9 lodestar analysis. *Bluetooth*, 654 F.3d at 942; *Lopez v. Youngblood*, No. CV-F-07-
 10 0474 DLB, 2011 WL 10483569, at *4 (E.D. Cal. Sept. 2, 2011) (“In practice, the
 11 lodestar method is difficult to apply [and] time consuming to administer.”) (quoting
 12 *Manual for Complex Litigation* §14.121 (4th ed. 2004)).

13 **B. Factors Considered by Courts in the Ninth Circuit Support**
 14 **Approval of the Requested Fee in This Case**

15 Courts in this Circuit consider the following factors when determining whether
 16 a fee is fair and reasonable: (1) the results achieved; (2) the risks of litigation; (3) the
 17 skill required and quality of work; (4) the contingent nature of the fee and financial
 18 burden carried by the plaintiffs; (5) awards made in similar cases; (6) the reaction of
 19 the class; and (7) the amount of a lodestar cross-check. *See Omnivision*, 559 F. Supp.
 20 2d at 1046 (citing *Vizcaino*, 290 F.3d at 1048-50).

21 Application of each of these factors confirms that the requested 16.75% fee is
 22 fair and reasonable.

23 **1. Counsel Achieved a Favorable Result for the Class**

24 Courts have consistently recognized that the result achieved is “the most critical
 25 factor” they must consider in making a fee award. *Hensley v. Eckerhart*, 461 U.S.
 26 424, 436 (1983); *accord Omnivision*, 559 F. Supp. 2d at 1046 (applying *Hensley* to
 27 common fund case). Put differently, clients care most about results and would
 28 willingly pay, and are financially better off paying, a larger fee for a great result than a

1 lower fee for a poor outcome. *See In re Broiler Chicken Antitrust Litig.*, No. 16 C
2 8637, 2021 WL 5709250, at *3 (N.D. Ill. Dec. 1, 2021) (“Clients generally want to
3 incentivize their counsel to pursue every last settlement dollar” rejecting a declining
4 percentage award).

5 Here, the \$100 million cash recovery is an excellent result for the Class by any
6 measure. The recovery is certain and has been obtained through the considerable
7 efforts of Lead Counsel without the expense, delay, and uncertainty of continued
8 litigation. *See* §III.A.3.a. and b., above. It is a very large financial settlement in both
9 absolute terms when compared to the 2020 median securities class action settlement of
10 \$13 million,⁹ and in relative terms when measured as a percentage of estimated
11 damages. The recovery is between 7.2% and 13.3% of reasonably recoverable
12 damages, as explained above in §III.B.4., a range that far exceeds the median ratio for
13 securities class actions in 2020 of just 1.7%. *Id.*, Figure 16 at 20.

14 In the end, the Class cares most about getting a great result. This outstanding
15 result obtained for the Class supports Lead Counsel’s fee request and merits an
16 appropriate fee that encourages counsel to seek excellent results.

17 **2. The Litigation Was Risky and Complex**

18 The risks of the Litigation, as well as the complexity and difficulty of the issues
19 presented, are also important factors in determining a fee award. *See In re Pac.*
20 *Enters. Sec. Litig.*, 47 F.3d 373, 379 (9th Cir. 1995) (holding fees justified “because of
21 the complexity of the issues and the risks”); *Vizcaino*, 290 F.3d at 1048 (“Risk is a
22 relevant circumstance.”). Securities class actions are notoriously complex, difficult to
23 prove, and risky. *See In re Heritage Bond Litig.*, No. 02-ML-1475-DT (RCx), 2005
24 WL 1594389, at *6 (C.D. Cal. June 10, 2005) (noting that class actions, and
25 particularly securities class actions, are typically complex); *Hefler*, 2018 WL
26

27 ⁹ 2021 NERA Study, Figure 15 at 17. This figure excludes settlements over \$1
28 billion. *Id.*

1 6619983, at *13 (“[I]n general, securities actions are highly complex and . . .
2 securities class litigation is notably difficult and notoriously uncertain.”). Moreover,
3 “securities actions have become more difficult from a plaintiff’s perspective in the
4 wake of the PSLRA.” *In re Ikon Office Solutions, Inc. Sec. Litig.*, 194 F.R.D. 166,
5 194 (E.D. Pa. 2000). “To be successful, a securities class-action plaintiff must thread
6 the eye of a needle made smaller and smaller over the years by judicial decree and
7 congressional action.” *Alaska Elec. Pension Fund v. Flowserve Corp.*, 572 F.3d 221,
8 235 (5th Cir. 2009). For these reasons, in securities class actions fee awards typically
9 exceed the 25% benchmark recognized in the Ninth Circuit, *Omnivision*, 559 F. Supp.
10 2d at 1047, although here Lead Counsel seeks significantly less than both the
11 benchmark and the median fee percentage of 22.3% for settlements of this size. 2021
12 NERA Study, Figure 19 at 23.

13 As discussed above in §III.A.3, and in the Niehaus Declaration (¶¶76-88), Lead
14 Plaintiff faced significant risks and uncertainties in this case, including in connection
15 with Defendants’ motion to dismiss and Lead Plaintiff’s motion for class certification.
16 Defendants’ motion to dismiss challenged almost every aspect of Lead Plaintiff’s
17 claims, including materiality, falsity, scienter and loss causation. ECF No. 79.
18 Likewise, in opposing class certification, Defendants challenged price impact, loss
19 causation and Lead Plaintiff’s damages model and had successfully petitioned the
20 Ninth Circuit to hear an appeal under Fed. R. Civ. 23(f). ECF No. 157. Lead Plaintiff
21 would have faced still further risk at summary judgment and trial in proving falsity,
22 materiality and that Defendants acted with the requisite scienter as well as loss
23 causation and damages.

24 While Lead Plaintiff believes it had sufficient evidence to prove the elements of
25 its claims, Defendants’ arguments also created significant uncertainties at summary
26 judgment and trial. That a \$100 million recovery was achieved in the face of these
27 risks certainly supports a 16.75% fee award.

28

1 **3. The Skill Required and Quality of Work**

2 The quality of the representation by Lead Counsel is another important factor
3 that supports the reasonableness of the requested fee. This case involved unique and
4 complex issues, which were successfully prosecuted and managed by Lead Counsel.
5 *Omnivision*, 559 F. Supp. 2d at 1047 (“[P]rosecution and management of a complex
6 national class action requires unique legal skills and abilities.”). Robbins Geller is a
7 nationally recognized firm in securities class actions and complex litigation. *See*
8 *www.rgrdlaw.com*. The highly favorable recovery obtained for the Class, both in
9 nominal terms and relative to estimated recoverable damages reflects the substantial
10 skill and experience of Lead Counsel, who has vigorously prosecuted this case.

11 Moreover, Defendants were represented by a respected defense firm, Katten
12 Muchin Rosenman LLP, who contested Lead Plaintiff’s claims throughout the
13 Litigation. Courts recognize that the quality of opposing counsel should be
14 considered in assessing the requested fee. *See, e.g., Wing v. Asarco Inc.*, 114 F.3d
15 986, 989 (9th Cir. 1997) (affirming fee award and noting that the court’s evaluation of
16 class counsel’s work considered “the quality of opposition counsel and [defendant’s]
17 record of success in this type of litigation”).

18 This factor weighs in favor of granting Lead Counsel’s request for a 16.75% fee
19 award.

20 **4. The Contingent Nature of the Fee and the Financial**
21 **Burden Carried by Lead Counsel**

22 A determination of a fair fee must include consideration of the contingent
23 nature of the fee and the difficulties that were overcome in obtaining the settlement:

24 It is an established practice in the private legal market to reward
25 attorneys for taking the risk of non-payment by paying them a premium
26 over their normal hourly rates for winning contingency cases. *See*
27 Richard Posner, *Economic Analysis of Law* §21.9, at 534-35 (3d ed.
28 1986). Contingent fees that may far exceed the market value of the
services if rendered on a non-contingent basis are accepted in the legal
profession as a legitimate way of assuring competent representation for
plaintiffs who could not afford to pay on an hourly basis regardless
whether they win or lose.

1 *In re Washington Pub. Power Supply Sys. Sec. Litig.*, 19 F.3d 1291, 1299 (9th Cir.
2 1994). Indeed, “[c]ourts ‘routinely’ enhance multipliers to reflect the risk of non-
3 payment in common fund cases.” *van Wingerden v. Cadiz, Inc.*, No. LA CV15-03080
4 JAK (JEMx), 2017 WL 5565263, at *13 (C.D. Cal. Feb. 8, 2017) (citing *Vizcaino*, 290
5 F.3d at 1051).

6 The risk of no recovery for a class and its counsel in complex cases of this type
7 is very real. There are numerous class actions in which plaintiffs’ counsel expended
8 thousands of hours and yet received no remuneration despite their diligence and
9 expertise. For example, in *In re Oracle Corp. Sec. Litig.*, No. C01-00988 SI, 2009
10 WL 1709050 (N.D. Cal. June 19, 2009), *aff’d*, 627 F.3d 376 (9th Cir. 2010), a case
11 that Lead Counsel prosecuted, the court granted summary judgment to defendants
12 after eight years of litigation, after plaintiff’s counsel incurred over \$7 million in
13 expenses, and worked over 100,000 hours, representing a lodestar of approximately
14 \$40 million. In another PSLRA case, after a lengthy trial involving securities claims
15 against JDS Uniphase Corporation, the jury reached a verdict in defendants’ favor.
16 *See In re JDS Uniphase Corp. Sec. Litig.*, No. C-02-1486 CW (EDL), 2007 WL
17 4788556 (N.D. Cal. Nov. 27, 2007).

18 Because the fee in this matter was entirely contingent, the only certainties were
19 that there would be no fee without a successful result and that such a result would be
20 realized only after considerable effort. Nevertheless, Robbins Geller committed
21 significant resources of both time (over 7,500 hours) and money (over \$526,000 in
22 litigation expenses) to vigorously and successfully prosecute this action for the Class’s
23 benefit. *See* Declaration of Eric I. Niehaus Filed on Behalf of Robbins Geller Rudman
24 & Dowd LLP in Support of Application for Award of Attorneys’ Fees and Expenses
25 (“RGRD Decl.”), ¶¶4, 5. The contingent nature of counsel’s representation supports
26 approval of the requested fee.

27
28

1 **5. The Requested Fee Award Is Within the Range**
2 **Awarded in Similar Complex, Contingent Litigation**

3 The benchmark for fee awards in the Ninth Circuit is 25%, *Staton*, 327 F.3d at
4 968,¹⁰ and district courts may adjust that 25% benchmark when special circumstances
5 justify it. *See Childtime Childcare*, 2020 WL 218515, at *4; *see also Jimenez v.*
6 *O'Reilly Automotive Inc.*, No. SACV 12-00310 AG (JPRx), 2018 WL 6137591, at *3
7 (C.D. Cal. June 18, 2018) (upward departure from the 25% benchmark to a 33.33%
8 award was justified because of “complicated nature” of the case and “class counsel’s
9 success in achieving class certification”); *Figueroa v. Allied Bldg. Prods. Corp.*, No.
10 SACV 16-02249 AG (KESx), 2018 WL 4860034, at *3 (C.D. Cal. Sept. 24, 2018)
11 (awarding 33% fee award in complex class action wage and hour case).

12 Indeed, the Ninth Circuit and numerous district courts have awarded fees in
13 excess of 25% in other complex class action cases. *See Schulein*, 2015 WL 12698312,
14 at *6 (awarding attorneys’ fees in the amount of 30% of a \$37.5 million cash
15 settlement in class action merger case); *Morris v. Lifescan, Inc.*, 54 F. App’x 663, 664
16 (9th Cir. 2003) (affirming attorneys’ fee award of 33% of a \$14.8 million cash
17 settlement in consumer class action); *Pac. Enters.*, 47 F.3d at 379 (approving a fee
18 award of one-third of a \$12 million settlement fund in derivative and securities class
19 actions); *NECA-IBEW Pension Trust Fund (the Decatur Plan), et al. v. Precision*
20 *Castparts Corp., et al.*, No. 3:16-cv-01756-YY, slip op. at 4 (D. Or. May 7, 2021)
21 (ECF No. 169) (awarded 33-1/3% of \$21 million recovery, plus expenses); *In re Tezos*
22 *Sec. Litig.*, No. 3:17-cv-06779-RS, slip op. at 2 (N.D. Cal. Aug. 28, 2020) (ECF No.
23 262) (awarded one-third of \$25 million recovery, plus expenses); *In re Banc of*
24 *California Sec. Litig.*, No. SACV 17-00118 DMG (DFMx), slip op. at 1 (C.D. Cal.

25 _____
26 ¹⁰ This Court awarded the 25% benchmark in two securities class actions.
27 *Sudunagunta*, 2019 WL 2183451, at *5 (Fitzgerald, J.) (awarding 25% of \$12 million
28 recovery) and *Todd v. Staar Surgical Co., et al.*, No. CV-14-5263 MWF (GJSx), 2017
WL 4877417, at *5-*6 (C.D. Cal. Oct. 24, 2017) (Fitzgerald, J.) (awarding 25% of \$7
million recovery).

1 Mar. 16, 2020) (ECF No. 613) (awarded 33% of \$19.75 million recovery, plus
2 expenses); *Heritage Bond*, 2005 WL 1594389, at *9 (awarding one-third of a
3 \$27.78 million settlement fund in securities class action); *Tawfilis v. Allergan, Inc.*,
4 No. 8:15-cv-00307-JLS-JCG, 2018 WL 4849716, at *7 (C.D. Cal. Aug. 27, 2018)
5 (awarding one-third of \$13.45 million settlement fund in antitrust class action).

6 Here, while Lead Counsel achieved a remarkable result, it seeks an award well
7 below the percentages awarded in these cases and below the 25% benchmark. The
8 requested percentage is also well below the median award of attorneys' fees for
9 settlements of this size, between \$100 million and \$500 million, from 2011 to 2020, of
10 22.3%. 2021 NERA Study, Figure 19, at 23.

11 **6. Reaction of the Class Supports Approval of the** 12 **Attorneys' Fees Requested**

13 District courts in the Ninth Circuit also consider the reaction of the class when
14 deciding whether to award the requested fee. *Heritage Bond*, 2005 WL 1594389, at
15 *15 ("The presence or absence of objections . . . is also a factor in determining the
16 proper fee award."). While a certain number of objections are to be expected in a
17 large class action such as this, "the absence of a large number of objections to a
18 proposed class action settlement raises a strong presumption that the terms of a
19 proposed class action settlement are favorable to the class members." *DIRECTV*, 221
20 F.R.D. at 529; *see also Kmiec v. Powerwave Tech., Inc.*, No. SACV 12-00222-CJC
21 (JPRx), 2016 WL 5938709, at *4 (C.D. Cal. July 11, 2016) (a "small number of
22 objections and requests for exclusion supports final approval").

23 Class Members were informed in the Notice that Lead Counsel would move the
24 Court for an award of attorneys' fees in an amount of no more than 16.75% of the
25 Settlement Amount and for payment of litigation expenses not to exceed \$600,000.
26 Class Members were also advised of their right to object to the fee and expense
27 request, and that such objections are required to be filed with the Court and served on
28 counsel no later than January 3, 2022.

1 While the time to object has not expired, to date, not a single objection has been
 2 received. Should any objections be received, Lead Counsel will address them in its
 3 reply papers. “[T]he lack of objection from any Class Member supports the attorneys’
 4 fees award.” *Immune Response*, 497 F. Supp. 2d at 1177.

5 Finally, as Lead Plaintiff also supports Lead Counsel’s fee and expense request
 6 (Gill Decl., ¶5), this factor strongly supports Lead Counsel’s request.

7 **7. A Lodestar Crosscheck Confirms that the Requested**
 8 **Fee Is Reasonable**

9 “Courts commonly – even after having decided to utilize the percentage-of-
 10 recovery method – perform a ‘lodestar cross-check’ by comparing the percentage-of-
 11 recovery figure with a ‘rough calculation of the lodestar . . . to assess the
 12 reasonableness of the percentage award.’” *Kmiec*, 2016 WL 5938709, at *5 (quoting
 13 *Weeks v. Kellogg Co.*, No. CV 09-08102 (MMM) (RZx), 2013 WL 6531177, at *25
 14 (C.D. Cal. Nov. 23, 2013)); *see also Vizcaino*, 290 F.3d at 1050 (“while the primary
 15 basis of the fee award remains the percentage method, the lodestar may provide a
 16 useful perspective on the reasonableness of a given percentage award”).

17 When the lodestar is used as a cross-check, “the focus is not on the ‘necessity
 18 and reasonableness of every hour’ of the lodestar, but on the broader question of
 19 whether the fee award appropriately reflects the degree of time and effort expended by
 20 the attorneys.” *In re Tyco Int’l, Ltd.*, 535 F. Supp. 2d 249, 270 (D.N.H. 2007); *Glass*,
 21 331 F. App’x at 456.¹¹ In this case, the lodestar method demonstrates the
 22 reasonableness of the requested fee. Lead Counsel spent a total of 7,552.90 hours of
 23 professional and paraprofessional time prosecuting this action from its inception

24 ¹¹ *See also Am. Apparel*, 2014 WL 10212865, at *23 (“In contrast to the use of the
 25 lodestar method as a primary tool for setting a fee award, the lodestar cross-check can
 26 be performed with a less exhaustive cataloging and review of counsel’s hours.”); *In*
 27 *re Apollo Grp. Inc. Sec. Litig.*, No. CV 04-2147-PHX-JAT, 2012 WL 1378677, at *7
 28 n.2 (D. Ariz. Apr. 20, 2012) (“an itemized statement of legal services is not necessary
 for an appropriate lodestar cross-check”); *Fernandez v. Victoria Secret Stores, LLC*,
 No. CV 06-04149 MMM (SHx), 2008 WL 8150856, at *9 (C.D. Cal. July 21, 2008)
 (same).

1 through October 18, 2021.¹² RGRD Decl., Ex. A. Based on Lead Counsel’s current
 2 rates, its total lodestar for this period is \$6,094,809.25. *Id.*¹³ The requested 16.75%
 3 fee amounts to a lodestar multiplier of 2.75. Many courts have found a positive
 4 multiplier between one and four to be reasonable. *See Vizcaino*, 290 F.3d at 1051
 5 (approving 3.65 multiplier and finding that multipliers ranged as high as 19.6, though
 6 most run from 1.0 to 4.0); *see also Hefler*, 2018 WL 6619983, at *14 (awarding fee
 7 representing a 3.22 multiplier); *In re N.C.A.A. Athletic Grant-in-Aid Cap Antitrust*
 8 *Litig.*, No. 4:14-md-2541-CW, 2017 WL 6040065, at *7-*9 (N.D. Cal. Dec. 6, 2017)
 9 (awarding fee representing a 3.66 multiplier), *aff’d*, 768 Fed. App’x 651 (9th Cir.
 10 2019); *Buccellato v. AT&T Operations, Inc.*, No. C10-00463-LHK, 2011 WL
 11 3348055, at *1-*2 (N.D. Cal. June 30, 2011) (awarding 25% fee; collecting cases and
 12 stating that a “multiplier of 4.3 is reasonable”); *Keith v. Volpe*, 501 F. Supp. 403, 414
 13 (C.D. Cal. 1980) (multiplier of 3.5). Accordingly, this fee request is reasonable and
 14 should be approved.

15 **VII. LEAD COUNSEL’S LITIGATION EXPENSES ARE**
 16 **REASONABLE**

17 Lead Counsel also requests an award of its litigation expenses in the amount of
 18 \$526,792.79 incurred in prosecuting and resolving the action on behalf of the Class.
 19 RGRD Decl., ¶5. Attorneys who create a common fund for the benefit of a class are
 20 entitled to an award of their expenses incurred in creating the fund so long as the
 21 submitted expenses are reasonable, necessary and directly related to the prosecution of

22 ¹² In addition to the time expended to date, Lead Counsel will expend additional time
 23 preparing Lead Plaintiff’s reply in support of final approval, preparing for and
 24 attending the final approval hearing, and directing the claims administration process.
 Lead Counsel will not seek additional compensation for this work.

25 ¹³ Lead Counsel’s rates have been approved in the Central District and are consistent
 26 with other attorneys engaged in similar complex, class action litigation. *See Negrete*
 27 *v. Allianz Life Insurance Company of North America*, No. CV-05-6838-CAS(MANx),
 28 Amended Final Order at 26 (C.D. Mar. 17, 2015) (ECF No. 1293) (“[T]he Court finds
 Class Counsel’s hourly rates reasonable for complex class action litigation in Los
 Angeles. The hourly rates are commensurate with the skill and experience of the
 participating attorneys and their legal support.”).

1 the action. *See Omnivision*, 559 F. Supp. 2d at 1048 (“Attorneys may recover their
2 reasonable expenses that would typically be billed to paying clients in non-
3 contingency matters.”).

4 From the outset, Lead Counsel was aware that it might not recover any of its
5 expenses or, at the very least, would not recover anything until the action was
6 successfully resolved. Lead Counsel also understood that, even if the case was
7 ultimately successful, payment of its expenses would not compensate it for the lost use
8 of funds advanced to prosecute the action. Thus, Lead Counsel was motivated to, and
9 did, take significant steps to minimize expenses wherever practicable without
10 jeopardizing the vigorous and efficient prosecution of the action.

11 Lead Counsel’s litigation expenses are detailed in the accompanying Robbins
12 Geller Rudman & Dowd LLP fee and expense declaration setting forth the specific
13 categories of expenses incurred and the amounts. RGRD Decl., ¶¶5, 6 and Ex. B.
14 These expenses were necessarily incurred in this Litigation and are the type of
15 expenses routinely charged to clients billed by the hour. These include expenses
16 associated with, among other things, experts and consultants, online legal and factual
17 research, travel, and mediation. *Id.*; *see, e.g., Vincent v. Reser*, No. C 11-03572 CRB,
18 2013 WL 621865, at *5 (N.D. Cal. Feb. 19, 2013) (granting award of costs and
19 expenses for “three experts and the mediator, photocopying and mailing expenses,
20 travel expenses, and other reasonable litigation related expenses”); *Knight v. Red*
21 *Door Salons, Inc.*, No. 08-01520 SC, 2009 WL 248367, at *7 (N.D. Cal. Feb. 2, 2009)
22 (granting award because “[a]ttorneys routinely bill clients for all of these expenses”).

23 A large component of Lead Counsel’s expenses is for the costs of experts and
24 consultants, all of whom were qualified and necessary to litigate this action. The
25 RGRD Declaration explains each experts’ qualifications and their role in the
26 Litigation. *See* RGRD Decl., ¶6(d).

27 The Notice informed potential Class Members that Lead Counsel would apply
28 for payment of litigation expenses in an amount not to exceed \$600,000. *See* Murray

1 Decl., Ex. A, Notice at ¶5. The amount of expenses for which payment is now sought
2 is \$526,792.79 and to date, no Class Member has objected.

3 **VIII. LEAD PLAINTIFF’S REQUEST FOR AN AWARD PURSUANT**
4 **TO 15 U.S.C. §78u-4(a)(4) IS REASONABLE**

5 Lead Plaintiff seeks an award of \$9,150 pursuant to §78u-4(a)(4) in connection
6 with its representation of the Class, as detailed in the accompanying Gill Declaration.
7 Under the PSLRA, a class representative may seek an award of reasonable costs and
8 expenses (including lost wages) directly relating to the representation of the class. *See*
9 15 U.S.C. §78u-4(a)(4); *see also Staton*, 327 F.3d at 977 (holding that named
10 plaintiffs are eligible for “reasonable” payments as part of a class action settlement).
11 Thus, courts have awarded reasonable payments to compensate class representatives
12 for the time, effort, and expenses devoted to litigating on behalf of the class. *See, e.g.,*
13 *Dusek v. Mattel, Inc.*, No. CV 99-10864-MRP (CWx), 2003 WL 27380801, at *1
14 (C.D. Cal. Sept. 29, 2003) (awarding \$117,426 to three lead plaintiffs).

15 When evaluating the reasonableness of a lead plaintiff award, courts may
16 consider factors such as “the actions the plaintiff has taken to protect the interests of
17 the class, the degree to which the class has benefitted from those actions, . . . the
18 amount of time and effort the plaintiff expended in pursuing the litigation” among
19 others. *Staton*, 327 F.3d at 977. As detailed in the Gill Declaration, Lead Plaintiff
20 devoted significant time and effort to monitoring the Litigation and providing input on
21 litigation and settlement strategy. Gill Decl., ¶3. Lead Plaintiff searched for and
22 produced responsive documents and information and also provided deposition
23 testimony. *Id.* Courts have approved as reasonable awards for class representatives
24 sums that are greater than what Lead Plaintiff is requesting here. *See, e.g., Staar*
25 *Surgical*, 2017 WL 4877417, at *6 (Fitzgerald, J.) (awarding \$10,000 award); *In re*
26 *Veritas Software Corp. Sec. Litig.*, 396 F. App’x 815, 816 (3d Cir. 2010) (\$15,000
27 awarded to each lead plaintiff); *Buccellato v. AT&T Operations, Inc.*, No. C10-00463-
28 LHK, 2011 WL 4526673, at *4 (N.D. Cal. June 30, 2011) (\$20,000 award); *In re Xcel*

1 *Energy, Inc. Sec., Derivative, & ERISA Litig.*, 364 F. Supp. 2d 980, 1000 (D. Minn.
2 2005) (awarding \$100,000 to lead plaintiffs because of “the important policy role
3 [lead plaintiffs] play in the enforcement of the federal securities laws on behalf of
4 persons other than themselves”). The requested \$9,150 award is reasonable in light of
5 Lead Plaintiff’s significant contribution to this Litigation in order to protect the
6 interests of absent Class Members.

7 **IX. CONCLUSION**

8 Based on the foregoing and the entire record, Lead Plaintiff and Lead Counsel
9 respectfully request that the Court approve: the Settlement and the Plan of Allocation;
10 Lead Counsel’s request for an award of attorneys’ fees of 16.75% of the Settlement
11 Amount and payment of \$526,792.79 in expenses, plus interest earned thereon; and an
12 award of \$9,150 to Lead Plaintiff, as allowed by the PSLRA.

13 DATED: December 20, 2021

Respectfully submitted,

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16 STEVEN W. PEPICH
17 JASON A. FORGE
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CERTIFICATE OF SERVICE

I hereby certify under penalty of perjury that on December 20, 2021, I authorized the electronic filing of the foregoing with the Clerk of the Court using the CM/ECF system which will send notification of such filing to the e-mail addresses on the attached Electronic Mail Notice List, and I hereby certify that I caused the mailing of the foregoing via the United States Postal Service to the non-CM/ECF participants indicated on the attached Manual Notice List.

s/ ERIC I. NIEHAUS
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